

Closed Listings by List/Sale Agent

Agent Name	Office	Units	% Units	Total Dollars	% Dollars	Average Sale	Avg DOM
HUGHEY, MIKE	RE/MAX BAY AREA	65	2.21	\$8,048,623	1.58	\$123,825	72.4
TORRETTA, GARY	SECURITY PACIFIC REAL	41	1.39	\$6,983,950	1.37	\$170,340	77.9
MEMBER, NON	WEST NON-MLS	38	1.29	\$5,994,450	1.17	\$157,749	77.8
NELSON, JASLEEN	SIGNATURE REALTY	26	0.88	\$5,752,900	1.12	\$221,265	78.2
BARTELS, LYNDA	BARTELS-REALTORS	31	1.05	\$5,522,600	1.08	\$178,148	59.1
BULLER, NOREEN	SECURITY PACIFIC REAL	28	0.95	\$5,084,900	0.99	\$181,604	77.5
COOK, JANICE	REALTY WORLD-JANICE	19	0.64	\$4,967,000	0.97	\$261,421	61.4
GRAY, MARY	MARVIN GARDENS	19	0.64	\$4,941,442	0.97	\$260,076	24.9
JOHNSON, ORLINA	BARTELS-REALTORS	27	0.91	\$4,885,084	0.95	\$180,929	59.7
LUKEY, GARY	CENTURY 21 THE SELLS	18	0.61	\$4,701,400	0.92	\$261,189	28.6
WEST CONTRA COSTA,	WEST NON-MLS	25	0.85	\$4,631,157	0.90	\$185,246	73.5
FEAGLEY, GERALD	FMI, INC.	13	0.44	\$4,627,000	0.90	\$355,923	241.1
ANDERSON, JOHN	SECURITY PACIFIC REAL	30	1.02	\$4,586,123	0.90	\$152,871	69.2
DOPP, LESLIE	SECURITY PACIFIC REAL	21	0.71	\$4,300,800	0.84	\$204,800	60.9
VENDIL, SUSAN	1ST CALIFORNIA HOMES	23	0.78	\$4,294,500	0.84	\$186,717	37.4
CHIU, JANELLE	SECURITY PACIFIC REAL	23	0.78	\$4,105,000	0.80	\$178,478	57.7
MESSNER, EDWARD	SECURITY PACIFIC REAL	22	0.74	\$4,026,000	0.79	\$183,000	122.2
BARTELS, DWAYNE	SECURITY PACIFIC REAL	38	1.29	\$4,015,800	0.78	\$105,679	33.8
EGGER, GLORIA	EGGER REALTY	23	0.78	\$3,747,450	0.73	\$162,933	76.6
STERN, GERI	SECURITY PACIFIC REAL	16	0.54	\$3,703,600	0.72	\$231,475	43.2
DELLAZOPPA, CARLA	SECURITY PACIFIC REAL	17	0.57	\$3,654,000	0.71	\$214,941	49.6
BURKE, CYNTHIA	SECURITY PACIFIC REAL	23	0.78	\$3,587,900	0.70	\$155,996	45.4
MANCHENO, JUAN	RE/MAX BAY AREA	36	1.22	\$3,554,500	0.69	\$98,736	107.4
BURNS JR., JACK	SECURITY PACIFIC REAL	27	0.91	\$3,308,272	0.64	\$122,529	76.4
MANZONE, MICHELE	SECURITY PACIFIC REAL	19	0.64	\$3,260,300	0.64	\$171,595	49.4
CASEY, MARY	BETTER HOMES REALTY	16	0.54	\$3,010,322	0.59	\$188,145	94.4
PROCTOR, SHEILA	RE/MAX BAY AREA	19	0.64	\$2,874,950	0.56	\$151,313	60.1
HODSON, TODD	MARVIN GARDENS	11	0.37	\$2,856,000	0.56	\$259,636	23.5
PRENDIVILLE, PAT	SECURITY PACIFIC REAL	17	0.57	\$2,781,600	0.54	\$163,624	81.6
LOURENCO, LOLLIE	SECURITY PACIFIC REAL	18	0.61	\$2,660,350	0.52	\$147,797	66.4
ORSI, JAN	BETTER HOMES REALTY	17	0.57	\$2,647,800	0.52	\$155,753	40.1
YAP, CENY	1ST CALIFORNIA HOMES	15	0.51	\$2,643,750	0.51	\$176,250	71.7
ANDREWS, DUANE	MERIDIAN WEST	25	0.85	\$2,592,799	0.50	\$103,712	127.3
PRATHER, WILLIAM	SECURITY PACIFIC REAL	12	0.40	\$2,564,400	0.50	\$213,700	44.3
ROGAI, KENNETH	SECURITY PACIFIC REAL	13	0.44	\$2,563,050	0.50	\$197,158	34.8
CONTRA, NON-MEMBER	Out of Area Office	13	0.44	\$2,551,450	0.50	\$196,265	46.2
MESSNER, PATRICIA	NONBOARD MBR	12	0.40	\$2,479,712	0.48	\$206,643	45.7
RITCHEY, DEBORAH	RITCHEY REAL ESTATE &	4	0.13	\$2,461,000	0.48	\$615,250	34.0
GOZZANO, TOM	OLD TIME REALTORS	16	0.54	\$2,435,000	0.47	\$152,188	61.1
ALEX, TOM	CENTURY 21 THE SELLS	12	0.40	\$2,399,950	0.47	\$199,996	135.2
BRUZZONE, MARK	SECURITY PACIFIC REAL	16	0.54	\$2,393,250	0.47	\$149,578	68.3
WILKINS, HELEN	EGGER REALTY	14	0.47	\$2,331,950	0.45	\$166,568	62.6

Report represents top 200 agents

Property type: Single Family-D/A

Off-Market Dates from 7/1/97 to 6/30/98

Areas included: Crockett/PCosta, El Cerrito, El Sobrante, Emeryville, Hercules, Pinole, Richmond, Rodeo

Market Totals

Units: 2940

\$509,190,168

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